



# OSMOSIS 2019 CONFERENCE



**Renaissance Orlando at SeaWorld,  
6677 Sea Harbor Drive, Orlando, FL 32821**

October **13th - 15th**, 2019

To prospective exhibitors and sponsors,

After a sold out 2018 conference, OSMOSIS returns for 2019 in Orlando, FL, promising another fantastic conference full of the top speakers, products, and security and investigative personnel from around the globe.

Many of you are returning, after your success in previous year(s). For you, this is a reminder to book early and update you on new offerings. For those of you interested in participating for the first time, read on...

With a bigger venue secured for 2019, we anticipate 300+ attendees from corporate security, private investigation firms and law enforcement/government agencies. Our industry leading conference offers a one-of-a-kind experience for data intensive end users. This year there will be a particular focus on the deep web; those specialized databases, obscure sources and expert resources, that you, as a vendor make available!

Exhibitor and sponsorship benefits include:

- Full year promotion to over 50,000 professionals
- Hours of interactive networking
- Plenty of one-on-one engagements
- Numerous opportunities to create unique networking experiences at fun, family-friendly SeaWorld in beautiful, warm Orlando, Florida.
- 45 minute presentation opportunities during pre-conference (**limited number** available, so don't delay in getting registered)
- Prices have been held from last year, but the value has been increased!

If you have any questions, please contact me directly at [admin@osmosisinstitute.org](mailto:admin@osmosisinstitute.org)

Paul Atkinson  
Business Administrator - OSMOSIS Institute



**OSMOSIS Institute**

T: 973.706.7525 | E: [admin@OsmosisInstitute.org](mailto:admin@OsmosisInstitute.org) | W: [Osmosiscon.com](http://Osmosiscon.com) |  : [OSMOSIScon](https://twitter.com/OSMOSIScon)



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October **13th - 15th 2019**

## EXHIBITOR AGREEMENT FORM

### THE EXHIBITOR PACKAGE

**\$2,750.00 (limited number available)**

Includes:

- 10x10 exhibit tabletop booth
- draped 6' table
- two chairs
- catering
- advertising in conference handout
- listing on website
- logo on marketing
- option for discounted hotel group rate
- two conference registrations
- opted-in attendee list
- **Meet and greet happy hour will take place pre-conference, with exhibitor introduction.**
- **A very limited number of pre-conference 45 minute presentation spots (first come basis).**

### SPONSORSHIP OPPORTUNITIES

#### Gold Sponsorship includes:

- full page advertising in conference binder
- logo on cover of conference binder
- listing on conference website
- marketing materials and business card included in conference bags
- name listed on sponsorship signage
- opted-in attendee list
- logo on marketing
- notable mention in welcome introduction to conference
- **Special signage at lunch with 5 minute full audience introduction pre-keynote**

**Gold level - \$3,500.00**

#### Silver Sponsorship includes:

- 1/2 page advertising in conference binder
- listing on conference website
- your business card included in conference bags
- name listed on sponsorship signage
- opted-in attendee list
- logo on marketing

**Silver level - \$2,250.00**

Special OSMOSIS discounted hotel room rate is available at <https://www.osmosiscon.com/venue>



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**ADDITIONAL SPONSORSHIP OPPORTUNITIES – LIMITED NUMBERS AVAILABLE:**

- |   |              |
|---|--------------|
| <input type="radio"/> Opening Reception/Bits & Bytes -                          | \$3,500 each |
| <input type="radio"/> Breakfast -   | \$2,000 each |
| <input type="radio"/> General session -   | \$750 each   |
| <input type="radio"/> Break -   | \$500 each   |
| <input type="radio"/> Full page advertisement inside cover of conference binder | \$1,000 each |
| <input type="radio"/> Full page advertisement in conference binder -            | \$750        |
| <input type="radio"/> Logo on conference badges -                               | \$500        |
| <input type="radio"/> Lanyards for badges -                                     | \$500        |
| <input type="radio"/> Promotional items place in all attendee conference bags   | \$250        |
| <input type="radio"/> Door prize(s) (minimum value \$50)                        |              |

Additional discounted registrations – only \$799 each: \$ \_\_\_\_\_

Booth package: \$ \_\_\_\_\_

Sponsorship: \$ \_\_\_\_\_

**Total:** \$ \_\_\_\_\_

**50% deposit due at time of signing, balance due September 6th, 2019**

Company Name: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_

State: \_\_\_\_\_ Zip: \_\_\_\_\_

Phone: \_\_\_\_\_

Email: \_\_\_\_\_

Contact person: \_\_\_\_\_



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Method of payment – please check off:

Check – Made payable to OSMOSIS Institute

Credit card – paid in full

Credit card – 50% deposit *(available until Sept 6th, 2019 - at this time the supplied card will be charged for the balance, unless notified otherwise)*

Card Number: \_\_\_\_\_

Cardholder Name: \_\_\_\_\_

Card Expiration: \_\_\_\_\_

Billing address (if different): \_\_\_\_\_

\_\_\_\_\_

Authorizing Signature: \_\_\_\_\_

Print Name: \_\_\_\_\_

Date: \_\_\_\_\_



## *SPACE*

The space is to be used solely for the Exhibitor/Sponsor whose name appears in this agreement and it is agreed that the Vendor/Sponsor will not sublet or assign any portion of the same without written consent of OSMOSIS Institute ("OI")

## *LIABILITY/ RESPONSIBILITY CLAUSE*

The Exhibitor/Sponsor is entirely responsible for the space that is allotted to it and agrees to reimburse the exhibition hall facility where the Event is to be held ("Exhibition Hall") or OI for any damage to the floors, walls, ceiling or equipment in the space it has been allowed to use. The Exhibitor/Sponsor assumes all responsibility for any and all loss, theft or damage to Exhibitor/Sponsor's displays, equipment and other property during the exhibition, and while on the Exhibition Hall premises, and hereby waives any claim or demand it may have against OI or its affiliates, or against Exhibition Hall or its parents, subsidiaries or affiliates arising from such loss, theft or damage. In addition, the Exhibitor/Sponsor agrees to defend (if requested by and with counsel satisfactory to OI), indemnify and hold harmless OI and Exhibition Hall and their respective parent, subsidiary and other affiliated or related companies from and against any liabilities, obligations, claims, damages, fines, suits, costs and expenses, including, without limitation, attorneys' fees and costs up through and including any appeal, arising from or in connection with the Exhibitor/Sponsor's occupancy and use of the Exhibition Hall premises or any part thereof or any negligent act, error or omission or willful misconduct of the Exhibitor/Sponsor or its employees, contractors, subcontractors or agents.

## *INSURANCE*

It is the responsibility of the Exhibitor/Sponsor to maintain proper insurance coverage for its property and liability. OI's or the Exhibition Hall may require certificates of workman's compensation and commercial general liability insurance with minimum limits of \$1,000,000 per occurrence from the Exhibitor/Sponsor 90 days prior to the Event.

## *FORCE MAJEURE*

In the event the exhibition is not held as a result of any cause not reasonably within OI's control (including, without limitation, acts of terrorism, unavailability of transportation that prevents the occurrence of the exhibition, acts of God, war, civil disturbances, declaration of national emergency, accidents or labor disputes, fire, storms, etc.) then both parties will be relieved of performance of their obligations under this agreement (and any accompanying payment obligations) to the extent such performance is so directly limited or prevented, without liability of any kind.

## *EXHIBITOR/SPONSOR CONDUCT*

The distribution of samples, souvenirs, publications, etc., or other sales or sales promotion activities must be conducted by Exhibitor/Sponsor only from within its booth. The distribution of any article that interferes with the activities or obstructs access to neighboring booths, or that impedes aisles, is prohibited. No article containing any product other than the product or material made or used by the Exhibitor/Sponsor in its service may be distributed. The Exhibitor/Sponsor shall conduct and operate its exhibit so as not to annoy, endanger or interfere with the rights of other Exhibitor/Sponsors and visitors. OI reserves the right to prohibit any exhibit that, in its sole discretion and judgment, is inappropriate, offensive, or may detract from the general character of the show. Any demonstrations or activity that may result in obstruction of aisles or that prevent ready access to nearby Exhibitor/Sponsor's booths shall be prohibited. Exhibitor/Sponsor's booth(s) must be staffed by the Exhibitor/Sponsor during all open show hours.

## *MERCHANDISE REMOVAL*

No exhibit or part of exhibit may be removed until after the closing hour of the last date of the Event unless other arrangements have been made in advance. Exhibits must be removed from the building by the time specified. In the event that the Exhibitor/Sponsor fails to remove its exhibit in the allotted time, OI reserves the right at the Exhibitor/Sponsor's expense, to ship the exhibit through a carrier of OI's choosing or to place the same in a storage warehouse subject to the Exhibitor/Sponsor's disposition or make such other disposition of this property as it may deem appropriate without any liability to OI.

## *OBSERVANCE OF LAWS*

Exhibitor/Sponsor shall abide by and observe all laws, rules, regulations, and ordinances of any applicable government authority and all rules of the Exhibition Hall.



## *TRADEMARKS*

Exhibitor/Sponsor grants OI, without the right to sublicense, a nonexclusive, revocable, nontransferable, royalty-free, worldwide license to use and display Exhibitor/Sponsor's company name and Logo on OI website(s), print materials and in other marketing media solely for purposes of promoting the Event and future events, provided that such use is in accordance with Exhibitor/Sponsor's established brand guidelines. If Exhibitor/Sponsor elects to become a branded sponsor for any portion of the Event, the use of Exhibitor/Sponsor's logo, marks or artwork (collectively "Sponsor Artwork") on any Event merchandise or collateral is subject to the prior approval of OI, which reserves the right to reject any Sponsor Artwork that, in OI's sole discretion, fails to meet the defined specifications or general standards of quality for OI events. Exhibitor grants the OI or anyone authorized by the OI, the right to use or publish, in print or electronic format, any photographs or video taken during the Event which contain images of Exhibitor's booth or space, including any trademarks, logos, or other images displayed in or on Exhibitor's booth or space, as well as any images or likenesses of Exhibitor's employees, contractors, subcontractors or agents in the Exhibit Hall or at the Event.

## *AMENDMENT TO TERMS AND CONDITIONS*

Any matters not specifically covered by this Agreement shall be subject solely to the discretion of OI. OI shall have full power in the matter of interpretations, amendment and enforcement of all terms and conditions of this Agreement, and any amendments to such terms and conditions when made and brought to the notice of Exhibitor/Sponsor shall be and become part hereof as though duly incorporated.

## *AGREEMENT TO RULES*

Exhibitor/Sponsor, for itself and its employees and representatives, agrees to abide by the foregoing terms and conditions and by any amendments that may be put into effect by OI.

## *PAYMENT TERMS*

To secure an exhibit booth and/or sponsorship, a deposit equal to 50% of the total cost must accompany this form. The balance is due on or before September 6, 2019.

## *CANCELLATION POLICY*

All cancellations are required to be submitted in writing. Half of the deposit will be forfeited for cancellations between June 1st, 2019 and September 5th, 2019. The entire deposit will be forfeited for cancellations after September 6th, 2019.

## *AGREEMENT TO TERMS AND CONDITIONS*

Exhibitor/Sponsor agrees to observe and abide by the foregoing Terms and Conditions and by such rules made by OI from time to time for the efficient or safe operation of the exhibit. OI, in its sole judgment, may refuse to consider for participation in future events any Exhibitor/Sponsor who violates or fails to abide by such Terms and Conditions.

